



SOUTHBOURNE TENNIS CLUB

MINUTES OF THE 54th ANNUAL GENERAL MEETING OF THE CLUB

Held in the Club House on Monday 8th October 2018 after the Company AGM and chaired by the Chairperson Susanne Grainger.

The Chairperson welcomed all attending.

Present: Susanne Grainger took the chair and 29 other members were present.

1. APOLOGIES

30 members attended the meeting with apologies from Celia B, Chris Lane, Mike Hargreaves, Gulshan and Sandra

2. TO RECEIVE AND APPROVE THE MINUTES OF THE ANNUAL GENERAL MEETING HELD ON 16^h October 2017.

The minutes were approved unanimously

3. TO RECEIVE OFFICER'S REPORTS

a) Chairperson

Welcome to this years' AGM of Southbourne Tennis Club Ltd and Southbourne Tennis Club. Thank you for coming along this evening to show your support for the club as well as your interest in what's been happening during the last year.

And what a year it's been so far! I'll share the highlights with you briefly.

In November 2017 we resubmitted our planning application to build a further court. Thanks to David Relph for all his very hard work in enabling us to do so.

In January 2018 we received a donation of £800 from the Elizabethan Masonic Lodge in Christchurch towards the replacement costs of replacing the front doors to improve disabled access.

In February we received full planning permission to build another court. And it would be fair to say that we had no idea of the challenges that this successful outcome was about to reveal!

In March, the Committee took part in the first formal meeting to review the Club Business plan with the much needed, and greatly valued, help from Kelvin Medley-Jones.

In April Bournemouth Borough Council contacted us 'to explore how we can work better together to get the tennis club and the park (Iford Playing Fields) working closely and becoming more of a destination.' The underlying agenda being to review our current leases and explore how much 'public access' we are willing to offer. I am very grateful to David Bull for his advice and guidance as we continue these negotiations.

In May our work and heads were challenged by the need to ensure that we were compliant with the new General Data Protection Guidelines (GDPR). Alongside this challenge the Committee also agreed the final version of the pay and play section of the club rules.

In June requests went out asking for members to pay their annual fees. This revealed some interesting statistics- whilst we have a growing number of older members many of whom have been members for several decades we are not retaining our juniors and adults members so successfully. We are rightly extremely proud of the disability programme run by Dave, his coaching team and the many regular volunteers providing opportunities for children and adults with learning disabilities, wheelchair users, Downs Syndrome young people and adults and Alzheimers' Groups.

And of course for the sterling work that they do each week to provide coaching sessions, receive visitors and guests, run local and regional tournaments and events, go into local schools and ensure that the day to day operations of the club run smoothly. Thank you Dave, Matt, Zoltan and Ray.

In July we agreed a refreshed version of the club byline and overall purpose to reflect this broader offer as follows

'Southbourne Tennis Club is a diverse member's club with an outstanding community programme'

Our main purpose is

'to maintain and where possible extend access to the whole community to improve their health and wellbeing by taking part in physical and social activity ,specifically through participation in tennis'

A second meeting of the fundraising group was held, supported by Eileen Hayward, the wife of one our long standing members, which identified that our current status as a company limited by guarantee and having no share capital, established originally in 1965, was preventing us from accessing funds from the majority of grant making bodies.

In August the Committee had a meeting with Steve Place from Bournemouth Council for Voluntary Service to explore the possibility of STC applying for charitable status. This will open up access to a wide range of grant making bodies and trusts. There was unanimous agreement that we should proceed in this way and we are in the early stages of exploring the implications of doing so.

In September as a way of ensuring that members are directly involved in sharing their ideas about how we can improve what we do at the moment, what they'd like the club to be like in the future and how you can get involved in helping us to get there, we held an Open meeting. I'd like to thank Grant Campbell for leading the discussion and the 28 of you who came along. Your thoughts and ideas will ensure that the Club Business Development Plan currently being developed using 6 different working groups is shaped by member's views and ideas.

So it's been a busy few months and the next year promises to be no less busy. The main focus has to be future proofing our facilities, our finances, our foundations.

The main focus will be the following:

- Completion of the lease and related arrangements with BBC
- Completion of the Club Business Development Plan
- Completion of the decisions surrounding the building of another court
- Completion of the documentation for the application for charitable status
- Retention and recruitment of membership
- Improved communication especially digitally and using relevant social media
- Raising sufficient funds to ensure that the existing facilities are maintained and improved

I would like to conclude my report by recognising and acknowledging the extremely hard work that many of you have put into making your club, our club, a continuing success. Last year I struggled to identify one person who should be awarded the Extra Mile Award. This year it's been even harder as due to my regular pleas for help in the

Chairpersons update several of you have gone the extra mile and are still running with us or leading the field! Special thanks are due to David Relph, Eileen Hayward, David Bull, Grant Campbell and Kelvin Medley Jones as I've already mentioned.

But this year's top performer is undoubtedly Paul Canfield who in spite of no longer taking part regularly in club tennis sessions, continues to be actively involved in maintaining the grounds and garden supported ably by Jenny (who also continues to provide delicious cakes every Saturday!). John and Brenda Woodhams' time and skills in BBQing and toasted sandwich making cannot go without a mention. Thank you to them to and anyone else who I have failed to mention.

As you will appreciate the Committee have had a hectic year but they've all stayed with it and continued to work hard to ensure that the club is as well managed as it could be. Thank you all for your ongoing help and support.

So I am very sad to announce that one of the stalwarts, Club Secretary Adam Spicer, has decided to resign from his role. I have especially valued his ability to accurately record the sometimes rather rambling discussions as well as to contribute well founded challenges to the debate in hand. I am confident that he will ensure that his successor is well briefed about the role and that they can count on his ongoing support during the transition. Thank you Adam.

And finally, our club is an amazing place to play tennis. There is a rich mix of ages, abilities and individuals who turn up seven days a week to hit a ball. Thank you for being one of them and for being here this evening.

David Ball – Lease Update

Supporting the club on the lease situation with the council. £11 per year for one lease with 37 years left on the lease. The other has expired in 2015 and technically we are squatting on the grounds The fees for that lease is £800 per year. So Bournemouth Council have woken up to this ahead of the council merger. Their desire is to have a single lease and if we are to add a 7th court this would need to be resolved. The council also want to add to the lease that the public have access to the club. They have a strategy to improve fitness and activities and want us to align our strategy with theirs. Susie had a meeting with the council which was a long chat but no information to make a decision.

So we need to consider some points.

Court utilisation and Pay and play – club activities such as matches, sessions, etc. We actually only use the courts for 25% of the time. Other activities such as disability groups take up 8%. So two thirds of the time available for play is unallocated and technically could be used for pay and play. David has looked on the system and checked the pay and play on the system which is 0.25% which averages 1 hour per week. So is pay and play an issue? This is something for you and the committee to decide.

Back to the council, they came up with a figure of £3,600 pa. Then this was discounted down to £1,500 pa. However with our £11 pa lease we can say we want to keep it. £1,111 has been offered for the 6 courts if we keep the £11 lease.

The other point on the leases is that they will write a clause which will increase the ground rent at the rate of RPI. This would be for the duration of the lease of 30 years. This should help with funding as organisations will see we have security. It made sense to have both leases expire together.

So what sort of tactics do we want to employ? Are happy with this or do we negotiate? So do we accept the £1500 per year for all the courts? Do we insist on keeping the £11 per year lease?

Comments from club members:

Chris: With West Hants and their tennis in the Park Scheme. The difference here, is we have to pay for everything. With a lot of the clubs the courts are owned by the council so they are charged a higher fee to fill a sinking fund to replace the courts. We have stressed this is a private club where we pay for everything.

Chris: What about private facilities? Our discussions with the council is that this club is a private one funded by its members. Numbers for pay and play is low. The council is liable for nothing. Keith: Pay and play isn't an issue as its hardly used. We are one of the few places where non members can do pay and play. It should be a plus point for us. We should highlight that we are open, inclusive and the fees you charge us should be minimal (the council). We are allowing people to use pay and play for two thirds of the time but if people don't use the facility that's irrelevant.

Sue: There is an economic argument where if you play at lot at the club you'll either become a member or do the tennis in the park scheme. We could raise pay and play prices to make it more appealing to join.

What is it that attracts people to pay and play at the club?

David: There will be a time when you have to make or receive an offer. David: They offered us a £1 per square meter and discounted this to 50p per metre. £400 would be the ideal position for us. Its also how much of a fight we want, how much we think its worth. We have to remind the council every pound goes back into the club which is fully aligned with the Bournemouth strategy. It is fair for the council to take money from us which would otherwise be spent on sport?

John: Would we train the £11 lease? David: Not necessarily, as it depends on their offer.

Ann: Depends on whether the fee is flat or goes with RPI?

Keith: I wouldn't rush into doing anything and take time.

Feasibility of the 7th Court. – Kelvin

PP granted in 5th Feb 2018, valid for 3 years

1. What are the Costs?

- two tenders
- New court £78k and £81k
- floodlights LED £25k-£27k
- So £102-£108k plus car park, plus contingency
- budget £120k

2. What are the Benefits?

- Over 450 participants in 2016-17: LTA guide 1ct/60 part = 7 courts
- Some member waiting at peak times
- courts not always bookable
- some spare capacity for Pay and Play use - as Council require - with reduced impact on members
- would enable growth in members back to previous levels (now 200 was 280 in 2015) and continuation/expansion of Community Outreach P.

3. Is it practical?

- PP only until Feb 2021
- Tenders not raised any significant issues
- Arboricultural method statement needed to protect tree routes
- Club resource needed to take forward, but looks ok.

4. Is it affordable?

- LTA positive reaction and supportive. Two funds: Transforming British Tennis and Growing the Game Fund. Can provide 50% capital funding, 50% mix of grant and loan
- other sources would need to be explored, eg: Sports England - encourage people to play sport,
- Funds that support disabled to participate in sport
- Local Trusts and Foundations (eg Talbot Village Trust
- would be helped by STC having charitable status

- business sponsorship
- individual donations

Conclusion

If we can raise the money, why would we not want to go ahead?

David – 450 members, where id this number come from. DS confirmed this for all users.

Jan – memberships isn't increasing. So whilst the court is viable will we benefit from it in the future? Also the cost of the court will go up over the next three years.

Andy – with the capacity of the club where the courts are empty for two thirds of the time. It makes it difficult to justify an extra court. David raised the courts often have peak times.

Why are members leaving? CG said most people say they are busy and have other priorities but there is no running theme. CG has spoken to a dozen people and they haven't moved on to other courts.

Karen – if we get that extra court, will we benefit? Rather than just coaching?

Richard – there isn't one thing why people leave. With the court, where would it go? KMJ: At the end next to court 6. Also for busy moments would it be used.

SG: People play tennis when they are free so its about peoples habits and lifestyle. In conclusion, I'm not seeing a lot of enthusiasm for the 7th court. Are people not fussed about?

Bev: During the winter the courts aren't used

DS: Looking to futureproof the club.

KMJ: We may never get another opportunity to build a 7th court.

It was also raised we have some funding and we should use it now.

Dave: The three year limitation? Is it possible to start the project but necessarily complete it by the

deadline? KMJ: If you can demonstrate you have started the work, probably. Would need to be substantial work such as foundations.

David: If the club decides to go ahead with the 7th court? Wil the committee ring fence the sinking fund.

For me I'd like a guarantee that the court would only be built with new funds. MC, said there is no point entering into this if it endangered current facilities. The whole point of the sinking fund is to protect what is here now. An court would have to be built with new money.

So the general feeling is if we can get the funds it would be silly not to build the court? There was general agreement.

CG – Business Development Plan

Sections (LTA Template)	Analysis of each section	Key Dates
<p>Club Operations & Management</p> <p>Club Programs and Competitions</p> <p>Member Experience/Social Activities</p> <p>Community Outreach & Development</p> <p>Facilities Management, Maintenance & Development</p> <p>Communications & Marketing</p> <p>Financial Management</p> <p>Workforce Development</p>	<p>Where are we now?</p> <p>Where would we like to be?</p> <p>How can we get there? (Action Plan)</p>	<p>Draft v1 Business Plan issued for Committee review - Oct 18</p> <p>Final Draft approved by STC Committee - Oct 18</p> <p>Business Plan approved by members at Extraordinary GM - Nov 18</p> <p>Business Plan published to all interested parties - Dec 18</p>

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CG focused on social media and our website. Our site currently doesn't work on mobile. John asked, does the fact we are a limited company. Does this affect our business plan? CG is not aware of any limitations. CG also mentioned charity status. SG also discussed further charitable status. John raised one of the reasons we have the company structure is to limit us being sued. MC confirmed there is not any limitation for us.

SG: Can I think KMJ and Colin for adding to my report. Can I also suggest if you have any comments please email them to us after the meeting?

b) Treasurer

I am pleased to be able to present the accounts and my report for the year ended 31 March 2018.

My report covers the financial period 1 April 2017 to 31 March 2018. As such it ignores any financial transactions that have taken place after the 31 March 2018 or prior to 1 April 2017.

The 2018 year has been one where I have seen an increasing cost base hitting the club with our income remaining consistent compared to previous years. The increasing costs have come in the form of increased water and utility charges. Whilst we have identified the issue with the water charges and made efforts to combat it, with the utilities we can only try and manage the increases which are going to be passed on by the suppliers.

In that regard our contracts are constantly kept under review and negotiated at the appropriate time. There is, however, only one way that the trend on utility process is going and it is not downwards!

The other main area of costs has been on the replacement of the front door. The door purchased is both more secure and more accessible, to in particular, our wheelchair users. These costs came out of the sinking fund as they represent replacement of the fabric of the tennis club as opposed to repairs or maintenance.

In light of the 'squeeze' on costs I can report that we have been unable to add to the sinking fund in the current year. After the spend on the doors, the sinking fund has fallen to £56,000.

As I have spoken about already, I see our overheads increasing (utilities and water) whilst our income has fallen in the current year as a result of a smaller membership. The overall membership number may come out as being similar to last year but the timing may well affect our income.

What does this mean to the club?

We are left with, perhaps, two alternatives:-

Leave things as they are and hope that costs stay low and member numbers continue to increase;

Increase our membership fee from May 2019;

As a committee, we don't like increasing charges and would prefer to option 1. The downside is that this is risky and affects what we can do in terms of maintenance and development of the club.

That leaves us with option 2. Reluctantly the committee are proposing that the membership fee is increased from May 2019. I should stress that this is the first time that membership fees have been increased in a number of years. In addition it is being done to attempt to mitigate some of the costs increases that we are seeing to allow us to continue to manage and improve the club and its environment for the benefit of all its members.

The new membership fees (for the main groups) are proposed to be:-

Adult £215

Senior member £162

Country £110

Student

Junior £90

You may ask why we have not changed the junior membership from where it is now. We as a committee see attracting and keeping our junior members of one of our biggest challenges. There is so much for them to do and access that for parents it becomes a juggling act where an increase in price for an activity can be the difference between them taking part or not. For that reason we as the committee, consider it right that the junior membership is not changed although we do not guarantee that this will change in the future.

David: How many junior members? £90 is expensive. The problem is we are losing juniors and then we are saying £90 is okay. MC We didn't discuss whether or not it goes down. Families get 10% discount.

Does the increase cover the deficit? MC: If we keep the fees the same then there will be no surplus. However, I'm conscious of us not adding to the sinking fund.

Does the committee have an amount of money they would like to put in the sinking fund? Is it part of the business plan? Are the costs and timings for replacement equipment part of the plan? CG confirmed this was. A concern was raised that the business plan which is created doesn't necessarily reflect reality with what funds are available.

MC: Do I look at the 10 year plan and think how is this funded? We don't have the answers now.

David Hall: It's about stopping the rot and unexpected things happen.

CG: Should we think about stemming the loss of members and then think about the 7th court.

KMJ said we also need to look at business sponsorship, get grant following a change to charity status.

David: most grants are for capital projects.

KMJ: You can get funds for running costs.

Why not offer discounts to businesses? SG, said a really good point and had been noted.

c) Head Coach

It has been another very successful year for Southbourne Tennis Club and the coaches.

This year we have continued to grow and develop our Disability Tennis Programme and community Tennis Programme. This has continued to give the opportunity to people who may not been able to access the sport. Southbourne Tennis Club is still a leader in disability tennis in the county and the country. We have been part of the LTA Tennis for Kids programme giving 40 new children and around a dozen Adult players tennis for the first time.

The main aim of the coaching is still to be more pro-active and provide a better facility for tennis coaching at the club and in the county. We have seen high numbers on our coaching programme often with children playing in more than one group each week.

A big thanks to Zoltan Horvath, Matt Sanger, Ray Burningham, Mitch Bentley, Shuei Belcher, Dan Gilbert, Jacques & Ollie Desjoneures, Keith Mitchell, Peter Richardson, Sarah Stout, Liana Hodgson, Sarah Males, Dimitri Antonio,

Jack Westfield, Tom Baines, Emily Pardy, Kate Dufek, Matilda Brown and Jenny Hawkes who all help with the coaching and disability programme at the club. More volunteers are always welcome.

This report details more news from the rest of the year.

Junior & Adult Competition Results

Junior & Adult Aegon Teams in Summer Leagues

U8 Mixed won their division and finished 5th in the County.

U9 Mixed finished 7th.

U12 Boys finished 4th.

U14 Boys winners of Division 2.

Ladies winners of Division 1

Men's Winners of Division 1 - won a Regional playoff against Bristol. Promoted to Regional division.

U14 Road to Wimbledon Club Competition

Boys Winner: Sam Lyle Runner up: Thomas Hargreaves.

Girls Winner: Emily Pardy

U14 Road to Wimbledon County Competition

Sam and Emily both were County Winners and qualified to play at Wimbledon.

Junior Club Sessions

Saturday Morning 10am – 11.30am & Monday Night 6-7.30pm

Aims of session:

To keep children active for 1.5 hours. Improve knowledge and skills of tennis.

Objectives:

The sessions are run offering fun competition and fun games making the sessions fun and challenging. There has been a high of about 20 children turning up on Monday evenings. Ultimately juniors will be able to progress from the Improvers group to the Intermediate group, from the Intermediates into Junior Teams, from Junior Teams into Senior Club Sessions (with approval from Coaches and Committee), from Senior Club session to play in Senior Matches for the club.

A special thanks to Matt Sanger, Dan Gilbert and Mitch Bentley for their assistance and help in many of these junior sessions.

Adult Groups

These groups are based around standard. These are open to all members to help improve their tennis skills and knowledge. Each group will on average have no more than 8 adults per coach.

There are currently around 50 adults taking part in these groups ranging from beginners, improver to advanced and from 18 – 90.

Aims:

Improve standard of adults, Improvement of knowledge of performance factors. which involves technique, tactics, mental and physical parts of tennis.

To improve competition in club. Improves standard of tennis being played and will lead to more players involved in the club and coaching programme.

Objectives:

Help players improve technique, tactics, mental and physical parts of tennis. Progress players into club sessions, into teams and into club tournament.

There has been a steady increase of adults playing more regularly and enjoying their tennis.

Junior Squads

These groups are based around standard and age. These are open to all junior members to help improve their tennis skills and knowledge. Each group will on average have no more than 8 children per coach.

There are currently around 30 children taking part in these squads ranging from junior improver to junior performance.

Aims:

Improve standard of children aiming at Club to County standard if not higher.

To improve general competition in club. Improves standard of tennis being played and will lead to more performance players involved in the club coaching programme.

Objectives:

Improvement of knowledge of performance factors which involves technique, tactics, mental and physical parts of tennis. Players progress into junior teams and ultimately into Senior Club play and teams.

There has been a steady increase of juniors with LTA ratings who want to play in club matches and individual tournaments.

Mini Tennis Programme

Starting with numbers; Mini Tennis Term Club Membership for all Under 10's is included in coaching course fee & Total numbers for the year for Mini Tennis Members was 135.

We have been hard at work increasing the number of children under 10 participating in Club coaching sessions and in Mini tennis events. This has also aided in strengthening our links with St Katherine's School, St Peters & Christchurch Infants & Junior Schools & Priory Primary School, Corpus Christi and Stourfield. We have over 60 players in our Schools programme.

The number of children participating in the mini tennis programme has increased and we have a strong base of children playing at the club. All of these sessions are going well. We have been regularly holding mini tennis competitions and will look to continue this.

Mini Tennis Performance

In addition to the extra Mini Tennis sessions Performance Squads have been set up at each stage of Mini Tennis to give talented children additional tennis sessions each week.

Mini Tennis Holiday Camps

In addition to the Mini Tennis sessions we hold camps for under 10's over the school holidays. These have been very successful especially over the summer holidays where we have had a 20-30 children attending most of the individual sessions.

Cardio Tennis Programme

We have been working hard in increasing the number of people taking part in cardio tennis. We also aim to use cardio tennis to get more girls playing sport and tennis in general.

Disability Tennis Programme

The disability work is going well and moving from strength to strength.

Starting with numbers; Total number playing over a month is now 102.

This breaks down to 11 players playing in mainstream sessions, (1 transplant player, 1-wheelchair player, 2 Learning disabilities, 4 deaf players, 1 physical impaired player, 2 mental dis.)

Impairment specific groups;

25 physical/wheelchair players, (8 Adult players, 2 Junior players, 2 players from Boscombe connect day centre, 12 from Victoria Centre.

48 Learning disability players, (20 people for our P&P LD session, and 16 from Linwood Schools and 6 with SCARF children's group. New DS Active Session added with 6 attending the trial sessions.)

15 Physical / Mental disabilities, (Day centre 15 players)

3 Visually impaired players. (1 Adult, 2 Junior VI).

Developments using funding from Tennis Foundation;

We have kept up our weekly work with Council day centres of 3 groups. We have weekly sessions with Boscombe Day Centre with 8 players. Westbourne Day Centre 7

We have a weekly session with Victoria School with 6-8 players with physical disability. We have now finished the 3rd year of our Schools Hub with Victoria Education Centre. We have run 3 sessions with their sports leaders around 10 in total. We have ran sessions for around 32 students during the schools sports week. We are also had a schools festival at Victoria for 6 schools and around 18 competitors.

We are running a weekly session with Linwood School for over 16 students with learning disability.

We continue our work with Charity group for people with disability. We are currently running a weekly session for SCARF with 6 players with learning disability.

Our LD session has gone from strength to strength. We have over 26 players on our register and have had 16 players to some of the weekly sessions.

New DS Active session added Sat 11.30-12.30pm

New Session with Portfield Autism School added.

Ran our 6th LD tournament with 16 competitors and our 2nd Wheelchair tournament with 5 competitors for local players.

Hosted the 2nd Dorset SEND Tennis School games with 4 schools attending and 41 children attendees.

Girls Tennis Programme

We have a girls only sessions on a Friday at 5pm for girls ages 10 and over at a reduced rate of £3, we have a regular number of between 10 – 16 girls attending. We also had a project to expand tennis opportunities for girls at Schools, local guides groups and youth clubs. We had over 30 Girls playing tennis during the summer.

Youth Tennis Programme

We also had a project to expand tennis opportunities for teenagers at Schools, local scout groups and youth clubs which went really well with over 30 participants from local secondary schools and local beaver groups.

Funding support for Disability and Community funds

Tennis Foundation £4000 towards the whole Disability programme

Bruce Wake £2000 towards our wheelchair and physically impaired tennis project.

Irwin Mitchell Solicitors Don't Quit, Do It campaign aims to get more people playing, watching and supporting disability sport than ever before. Donated trophies for Wheelchair tournament and have printed Disability sports flyers for us.

Rotary clubs – supported our trophies for LD tournament.

Local Hotel/restaurant donated meat and food for our LD BBQ

SG thanks DS for all his hard work. David H asked about possible expansion into other areas. DS said we have been asked to do some work with other schools but we don't have the resources for this at the moment. SG also raised that DS does a lot of work putting in applications for funding.

d) Vice Chairman

1. With 6 tennis court and a club house to maintain, it takes time and effort. Their always seems if there is a task to do. Tree limbs falling, base line coming adrift and of course grass cutting. The carpark is about to be marked as I have acquired some stencils, so please take note. I would like to take this opportunity to thanks those who have help during the year. Some have supported with an hour, others have spent considerable time.

2. We have two inspections of the site regarding any Health and Safety issues and would like to add if anyone notices any issue however small please inform me/coach/committee.

3. We have a ten year maintenance plan

The largest expense is the resurfacing of the courts and upgrading the floodlights.

Also we need to renew part of the kitchen and renew the sofas.

So over the period of ten years we need to allocate approx. £10,000 a year. There is a sinking fund that will help but the figures seem alarming.

Once again I would like to thank all those who have helped the club.

Committee was asked how much is the sinking fund? MC confirmed £56K

e) Social Secretary

Overview of past year:-

Events

- 02 Trip in November
- Christmas Party
- Bowling Night – Feb
- Wooden racket fun doubles tournament
- Cardio social evening
- Easter Cardio
- Spring Open Tournament
- Wheelchair & Learning Difficult fun tournaments
- Quorn Family Tournament (winning pair compete at Eastbourne)
- Ralph Beatty
- Southbourne Junior & Adult Open - August

Ongoing

- Box Leagues and end of season social evenings
- Fun tournaments for minis
- Weekly updates
- Website and social media updates – let us know any tennis news you'd like to share

Looking ahead

- Ladies fun non-stop doubles with prosecco and cream tea in October
- Club championships Finals day
- 02 November – 3 spare tickets (1 adult, 2 children available)
- Christmas Bowling evening - Nov/Dec
- Christmas event – 1 December
- Curry night – 3/4 times annually (at different restaurants)

Ideas – run some upmarket events with dress code and 'proper food'

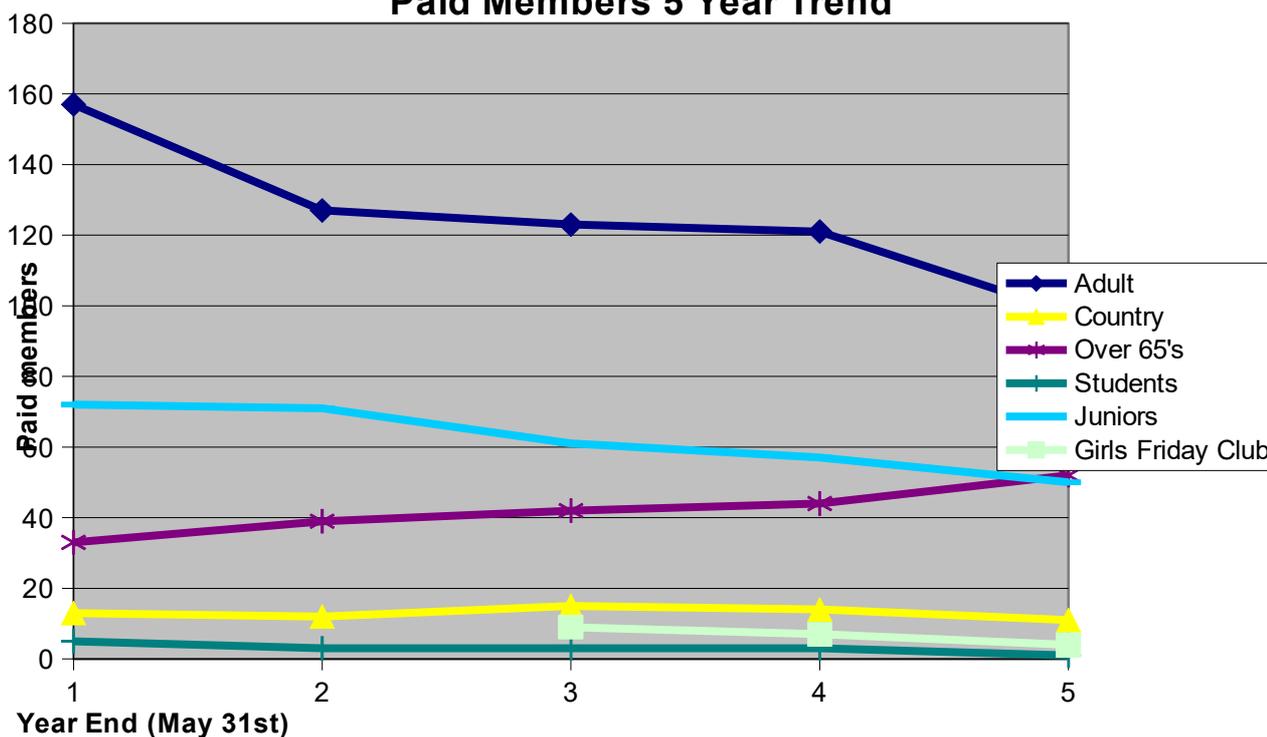
- Summer ball
- Christmas party
- Themed evening: Murder Mystery
- Charity Live music evening
- Lunch/supper club – 3/4 times annually
- SURVEY – pls fill in tonight/within the week for ideas, esp of prices

Finally - THANK YOUs – to all helpers and volunteers and cake donations. Always very very much appreciated

f) Membership Secretary

Membership Group	Renewal Requests sent out in May 2018	Members as at 061018
Adult	121	98
Country	14	11
Over 65's	44	52
Students	3	1
Juniors	57	50
Girls Friday Club	7	4
Totals	246	216

Paid Members 5 Year Trend



It was raised we should do work I attracting families. Bev said cant we do a leaflet drop. CG mentioned there is a lot we can do which we aren't doing at the moment. We can do a uch better job selling ourselves on and offline.

David: Is there any difference been male female members. CG has not any analysis on this. What he has done is to approach all new members after 304 weeks after they have joined especially if they have come from another club. 7 have all said they love it here.

Ann: Can I ask about family membership? Why don't we have a family membership category?

David: Might it be worth putting an email out to all members asking for marketing expertise.

CG confirmed we have.

g) Match Secretary

For both the winter and summer seasons we entered 9 teams into the Dorset Leagues (3 Ladies', 2 men's, 2 mixed, 1 men's vets and 1 ladies' vets.) During the summer we also enter a ladies' and men's team into the Hants and IOW league as well as teams taking part in Team Tennis (for which Dave is responsible).

For the Dorset league - at the end of last winter's season our Mixed 1 team were winners in Div 2 so have been promoted to Div 1 for this winter, and our Ladies team were placed 2nd in Div 1. Excellent results. Our Ladies vets were also winners of their league although unfortunately few clubs now enter teams into the Vets league. At the end of this summer season our ladies 3 team had won their division and will be promoted to Div 2 for next summer, and once again the ladies vets won their league.

In the Hants and IOW league our men's team finished 2nd in Div 2 and our Ladies Team were winners of (2nd in) Div 2.

I'd very much like to thank all those captains who were very patient with me during the last year as I got used to the pressures of arranging and re-arranging matches. Also, thank you for all their hard work in trying to get teams together – at times this is not an easy task and often very frustrating.

4. TO RECEIVE AND APPROVE THE ACCOUNTS FOR THE YEAR ENDING 31st March 2017.

The accounts were approved by all.

5. TO AGREE FEES

It was proposed to increase the membership fees, agreed unanimously. Standard membership will now be £215.00.

Country £110

Junior fee is to be reviewed and MC said can we review family at the same time.

6. ELECTION OF OFFICERS AND COMMITTEE MEMBERS

All committee members stood down. Nominations were proposed, seconded by Adam Spicer and received by:

Susanne Grainger Chairperson
Peter Richardson Deputy Chair
Martin Cavey Treasurer
Celia Barron Match Secretary
David Sanger Club Captain
Daniel Light Hon Secretary
Colin Gilbey Membership Secretary
Sarah Stout Social Secretary

All re-elections and changes were agreed unanimously.

7. AOB

Court cleaning

British Tennis Award – DS is after nominations

Trying to save money – We can get a deal on different balls so we will try these.

Safe Guarding Report

Fortunately I have not had to deal with any Safeguarding issues, within the Club, over the last year. We are an extremely friendly and inclusive club, providing a safe environment for all members, thus problems do not seem to arise; the day to day running of the coach-led club sessions go very smoothly. Our coaches are some of the best and contribute greatly to this. All coaches and those who help with the children's sessions have DBS clearance, and all coaches have safeguarding training.

We have been notified by the LTA of the latest minimum standards for safeguarding to which all clubs must adhere in order to be an LTA registered venue. Briefly we must have:

1) A Safeguarding Policy: 2) A Diversity and Inclusion Policy: 3) A trained Welfare Officer: 4) All volunteers to have Criminal Records Check: 5) Risk Assessment of venue and facilities

We now have all these in place (policies on display on notice boards) and we are ready for our audit which will take place sometime this winter.

We have also introduced an official Code of Conduct for all members of the Club. This will be given to all new members, is available to view in the Clubhouse for existing members, and will be visible online for all Pay and Play visitors to accept when booking a court.

KM: A quick thank you to all the committee. We are a members club run by members. We are only here because of the time and work of others. I'd like to pass on our thanks as members.

Coaching – It is possible to release the courts when there isn't coaching? DS: said if we aren't using them they can be released.

Thanks to coaches for all their efforts which brings a lot of joy to

SG to conclude:

Marketing of the club and building membership

If we can get the funding we will look at building the 7th court. This would be via an EGM.

The lease situation we will leave well alone as long as we possibly can.

Please complete Sarah's survey.

8. DATE, TIME AND VENUE OF NEXT AGM

The date of the next AGM is to be confirmed.

.....
Adam Spicer, Honorary Secretary

A K Spicer

Dated

03/11/2018.....

Susanne Grainger, Signed as a true record by the Chairperson

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Dated